

DRAKE REALTY
How to Make Money in
Real Estate &
Keep it!



- **Drake Realty offers an environment to thrive in real estate, allowing agents to retain essentially their full commission for their efforts.**
- **Additionally Drake Realty provides superior support by facilitating a total quality operation.**



- **Drake Realty is well respected in the Atlanta Real Estate Community**
- **Drake Realty has served the Atlanta area since 1990**
- **Drake Realty is licensed in Georgia, Florida, Tennessee, Alabama, North Carolina, South Carolina and New York**



**Drake Realty
delivers a program
that benefits the
REAL ESTATE AGENT**



- **We have beautifully appointed, fully staffed offices located throughout the Atlanta area*.**
- **We DO NOT use a virtual broker (virtual is defined in the dictionary as “fake” or “not real”), virtual staff, virtual office equipment or virtual offices.**
- **We are a “real” Real Estate office set up to benefit the Real Estate Agent.**



*Locations currently in Marietta, Lawrenceville, Buckhead, Peachtree City, McDonough/Hampton, Austell & Alpharetta.

Our Real Estate offices and systems are set up to:

- Empower the Real Estate Agent to make more money in real estate
- Respect each agent's time



We are not a franchise

- Drake Realty is owned and operated by Glenn & Bernie Drake and their real estate team.
- Our offices are set up to enable any one of our agents to use any of our metro area offices and facilities whenever they need to do so. We respect the time of our agents and strive to minimize drive time.



- **We are LOW COST to our agents and we're proud of it!**
- **We will match the quality of our operation and the services we provide to our agents, against any other Real Estate provider in the state of Georgia.**



Drake Realty Offers:

- **Low cost to you**
- **Top Technology**
- **Comfortable and beautifully appointed offices to conduct your business**
- **True Independence (No serving of office time!!!)**
- **Most importantly: You keep more of the commission that you earned (not the broker!)**



PRIMARY AGENT PROGRAM

For just \$100.00 per month we offer

- E & O Insurance at no extra cost
- Top quality professional office service and staff
- Agent web page on Drake Realty website
- GAMLS and FMLS included at no extra charge
- The Drake Realty website for online listings
- Ability to work multiple states
- And a top quality broker who can help you sort through the myriad of issues that often arise throughout the real estate process



Drake Realty retains only \$250.00 of your commission*...regardless of the total amount of the commission

You keep the commission that you've earned! A novel concept. This is the Drake difference!



***The \$250 fee is a minimum cost for you...for the peace of mind to have a quality broker service review the entire transaction.**

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SECONDARY AGENT PROGRAMS

- \$79 Monthly Fee
- \$300 transaction fee
- E&O company provided
- GAMLS and FMLS access included at no extra cost



SECONDARY AGENT PROGRAMS

- \$55 Monthly Fee
- \$300 transaction fee
- E&O Insurance \$200 per year
- GAMLS and FMLS access included at no extra cost



SECONDARY AGENT PROGRAMS

- \$29 Monthly Fee
- Commission split is 85/15
- E&O company provided
- FMLS and Realtor.com included at no extra cost



You Are an Independent Contractor

- No office or floor duty
- Set your own commissions
- We treat you like the professional you are: you work when you chose to work
- No mandatory meetings, we respect your time -- We don't believe in wasting your time!



When it comes to technology, we provide the latest tools available to real estate agents!

- FMLS & GAMLS
- Realtor.com
- Commercials listing service database
- New homes listing book
- Additional services aimed at making you profitable



Additional Benefits



Morris, Hardwick & Schneider, Attorneys at Law

- Get your commission check at the closing table
- Receive free legal advice on your Real Estate transaction from your closing attorney. They will answer any legal questions regarding your Real Estate contract.



Countrywide Home Loans



- In-house Loan Officers to provide immediate loan approval for one stop convenience. (Again saving time for you!)
- Loan officer works directly for the lender, not a mortgage broker, therefore, enabling them to offer competitive rates to your client and a full complement of loans.

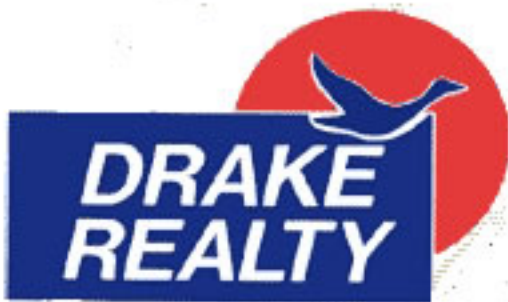


Bottom line:

- Why leave half of your commission on the table?
- Why work twice as hard as you need to?

Drake Realty is set up to work with Real Estate Professionals who choose to keep the money they earn in Real Estate Commissions.

And we respect your time and have a network of offices and affiliated services to make the Real Estate process so much easier.



Here's what we think:

- You do the work
- You provide the client base
- Therefore you should keep your hard earned money
- That's the way Real Estate should be!



To find out more about becoming a Drake Realty Agent:

- Please call us any time, seven days a week at 770-565-2044
- We'll answer all your questions and get you started as a Drake Realty Agent
- **We'll talk with you soon!**

